2017 Annual Report

Summary

Last year’s accomplishments are helping us advance our clean-water goals:

- Our Tunnel Boring Machine excavated the Dugway Storage Tunnel, which is scheduled to be completed in 2019. The District also completed important plant improvements, including a new energy-efficient blower system at Southerly, which will help us fulfill our clean-water mandates.

- We experienced a smooth transition in senior leadership, and looking to the future our Operational Readiness initiative is helping us prepare for further changes and staffing needs.

- Under our Regional Stormwater Management Program, our Inspection & Maintenance teams are helping communities with long-awaited and much-needed projects, and our construction program is in full swing.

- The District’s education and outreach efforts hit new goals, with our Open House breaking 2016’s attendance as 2,800 folks came through our doors in September. We also hosted our first Camp Clean Water for kids, and our “Sewer University” lectures found new audiences eager to learn about our work.

- The District was recognized as a Great Workplace by NorthCoast 99, a Top Workplace by The Plain Dealer, and a Peak Performer by the National Association of Clean Water Agencies.

- Through the District’s Charity Choice program, employees contributed over $96,000 for local charities.
### 2017 Revenues

#### OPERATING REVENUES

- City of Cleveland Sewer and Stormwater Service fees (NEORSD billing agent) $311,617 90.5%
- Other Billing Agents Sewer and Stormwater Services Fees $6,082 1.8%
- Direct Billed Sewer and Stormwater Service Fees $23,614 6.9%
- Septic Tank and Municipal Sludge Fees $616 0.2%
- Miscellaneous $1,951 0.6%

**Total Operating Revenues** $343,880 100.0%

#### NON-OPERATING REVENUES

- Interest Revenue $3,833 38.3%
- Proceeds from Insurance Claim $7 0.1%
- Federal Subsidy Bond Revenue $6,473 64.7%
- Non-Operating Grant Revenue $207 2.1%
- Decrease in Fair Value of Investments $(518) -5.2%

**Total Non-Operating Revenues** $10,002 100.0%

### 2017 Expenses

#### OPERATING EXPENSES

- Salaries and Wages $53,498 23.8%
- Fringe Benefits $29,418 13.1%
- Utilities $13,602 6.1%
- Professional and Contractual Services $51,715 23.0%
- Other $4,697 2.1%
- Depreciation $71,497 31.9%

**Total Operating Expenses** $224,427 100.0%

#### NON-OPERATING EXPENSES

- Interest Expense on Long-Term Debt $58,980 94.4%
- Non-Operating Grant Expenses $98 0.3%
- Green Infrastructure Program $1,319 2.0%
- Member Community Infrastructure Program $3,119 4.7%
- Community Cost-Share Program $2,626 4.0%
- Loss on Disposals of Equipment $301 0.5%

**Total Non-Operating Expenses** $66,443 100.0%

### Financial Highlights

Assets and deferred outflows of resources exceeded liabilities and deferred inflows of resources by $1,489,368,235. Retirements of debt principal were $283,947,895. Operating revenues increased by $30,843,603. Operating expenses increased by $33,587,823.