

# 2017 Annual Report Summary

## Board of Trustees 2017

Darnell Brown, President

Ronald D. Sulik, Vice President

Mayor Timothy DeGeeter, Secretary

Mayor Jack Bacci

Julius Ciaccia

Sharon A. Dumas

Mayor Robert A. Stefanik

## Leadership Team 2017 (as of 12/31/17)

Kyle Dreyfuss-Wells  
Chief Executive Officer

Kenneth Duplay  
Chief Financial Officer

James Bunsey  
Chief Operating Officer

Eric Luckage  
Chief Legal Officer

Devona Marshall  
Director of Engineering & Construction

Angela Smith  
Director of Human Resources

Francis P. Greenland  
Director of Watershed Programs

Constance T. Haqq  
Director of Administration & External Affairs

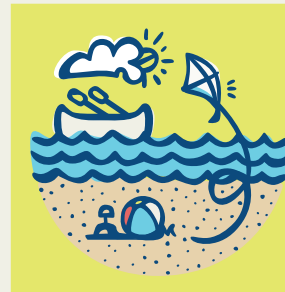
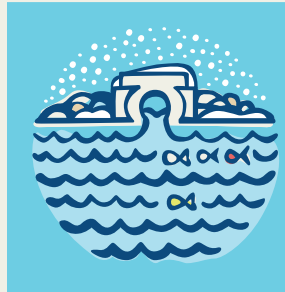
Chandrasekhar Yadati  
Director of Information Technology

Francis G. Foley  
Director of Operation & Maintenance

 **Northeast Ohio  
Regional Sewer District**

3900 Euclid Avenue, Cleveland, Ohio 44115  
216.881.6600 | neorsd.org

# Working to keep our Great Lake great



## Last year's accomplishments are helping us advance our clean-water goals:

- Our Tunnel Boring Machine excavated the Dugway Storage Tunnel, which is scheduled to be completed in 2019. The District also completed important plant improvements, including a new energy-efficient blower system at Southerly, which will help us fulfill our clean-water mandates.
- We experienced a smooth transition in senior leadership, and looking to the future our Operational Readiness initiative is helping us prepare for further changes and staffing needs.
- Under our Regional Stormwater Management Program, our Inspection & Maintenance teams are helping communities with long-awaited and much-needed projects, and our construction program is in full swing.
- The District's education and outreach efforts hit new goals, with our Open House breaking 2016's attendance as 2,800 folks came through our doors in September. We also hosted our first Camp Clean Water for kids, and our "Sewer University" lectures found new audiences eager to learn about our work.
- The District was recognized as a Great Workplace by NorthCoast 99, a Top Workplace by *The Plain Dealer*, and a Peak Performer by the National Association of Clean Water Agencies.
- Through the District's Charity Choice program, employees contributed over \$96,000 for local charities.



## 2017 Revenues

### OPERATING REVENUES

amount in thousands

City of Cleveland Sewer and Stormwater Service fees (NEORS D billing agent)	\$311,617	90.5%
Other Billing Agents Sewer and Stormwater Services Fees	\$6,082	1.8%
Direct Billed Sewer and Stormwater Service Fees	\$23,614	6.9%
Septic Tank and Municipal Sludge Fees	\$616	0.2%
Miscellaneous	\$1,951	0.6%
<b>Total Operating Revenues</b>	<b>\$343,880</b>	<b>100.0%</b>

### NON-OPERATING REVENUES

Interest Revenue	\$3,833	38.3%
Proceeds from Insurance Claim	\$7	0.1%
Federal Subsidy Bond Revenue	\$6,473	64.7%
Non-Operating Grant Revenue	\$207	2.1%
Decrease in Fair Value of Investments	\$(518)	-5.2%
<b>Total Non-Operating Revenues</b>	<b>\$10,002</b>	<b>100.0%</b>

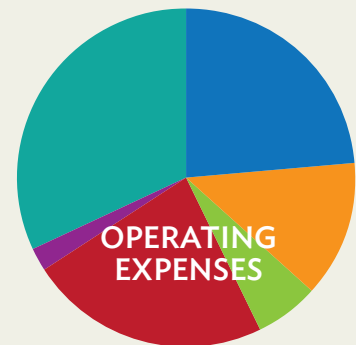
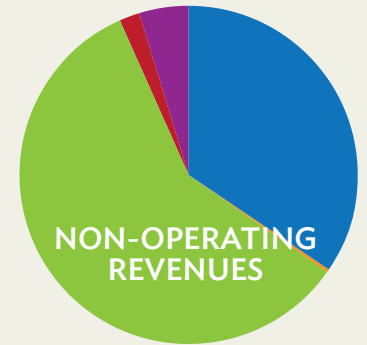
## 2017 Expenses

### OPERATING EXPENSES

Salaries and Wages	\$53,498	23.8%
Fringe Benefits	\$29,418	13.1%
Utilities	\$13,602	6.1%
Professional and Contractual Services	\$51,715	23.0%
Other	\$4,697	2.1%
Depreciation	\$71,497	31.9%
<b>Total Operating Expenses</b>	<b>\$224,427</b>	<b>100.0%</b>

### NON-OPERATING EXPENSES

Interest Expense on Long-Term Debt	\$58,980	94.4%
Non-Operating Grant Expenses	\$98	0.3%
Green Infrastructure Program	\$1,319	2.0%
Member Community Infrastructure Program	\$3,119	4.7%
Community Cost-Share Program	\$2,626	4.0%
Loss on Disposals of Equipment	\$301	0.5%
<b>Total Non-Operating Expenses</b>	<b>\$66,443</b>	<b>100.0%</b>



## Financial Highlights

Assets and deferred outflows of resources exceeded liabilities and deferred inflows of resources by \$1,489,368,235. Retirements of debt principal were \$283,947,895. Operating revenues increased by \$30,843,603. Operating expenses increased by \$33,587,823.