

RESOLUTION NO.: 146-2024

INTRODUCED BY: Mayor Thomas and All of Council

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO AN AGREEMENT WITH STRYKER MEDICAL, INC. FOR THE INSPECTION, SUPPORT AND SERVICING OF CERTAIN DIVISION OF FIRE LIFE-SAVING EQUIPMENT.

WHEREAS, Stryker Medical, Inc. has submitted a quote to the City dated October 7, 2024, for an agreement for the inspection, support, and servicing of two (2) Physio-Control LIFEPAK 15 cardiac monitors/defibrillators assigned to the Division of Fire at a cost not to exceed Fourteen Thousand Nine Hundred Eighty-Seven and 20/100 Dollars (\$14,987.20);

WHEREAS, Stryker Medical, Inc. has consistently provided the City's Division of Fire with on-site preventative maintenance services, software updates, and excellent customer service in response to service calls, with prompt replacement of parts and equipment, all of which are included in such a service agreement;

WHEREAS, Stryker Medical, Inc. is the unique and sole source provider of such services and equipment, and does not authorize or train third parties to service its products, and therefore, it is necessary to enter into a technical services support agreement with said company for a four (4)-year period to commence on October 1, 2024;

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Richmond Heights, State of Ohio, that:

Section 1: The Mayor is authorized to enter into a Technical Support Agreement with Stryker Medical, Inc. in an amount not to exceed Fourteen Thousand Nine Hundred Eighty-Seven and 20/100 Dollars (\$14,987.20) for a period of four (4) years, commencing on October 1, 2024, and running through September 30, 2028, as is more fully set forth in "Exhibit A", attached hereto and incorporated herein by reference.

Section 2: The Director of Finance is authorized to appropriate funds from Fund No. 233-1300-52100 for the cost of the purchase agreement authorized in Section 1 of this Resolution.

Section 3: It is found and determined that all formal actions of this Council concerning and relating to the adoption of this Resolution were adopted in an open meeting of this Council, and that all deliberations of this Council and any of its committees that resulted in such formal action, were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

Section 4: This Resolution shall take effect and be in force form and after the earliest period allowed by law.

PASSED: October 15, 2024

APPROVED: October 15, 2024

ATTEST: Tracey Blair  
Tracey Blair, Clerk of Council

  
Kim A. Thomas, Mayor

  
Bobby Jordan, President of Council

## EXHIBIT A



### 4 YEAR PREVENT

Quote Number: 11000339

Version: 1

Prepared For: RICHMOND HEIGHTS FIRE DEPT  
Attn:

Rep: Jason Roberts

Email:

Phone Number:

GPO: EMS

Quote Date: 10/07/2024

Expiration Date: 11/06/2024

Contract Start: 10/01/2024

Contract End: 09/30/2028

Service Rep: Brent Rieman

Email:

#### Delivery Address

Name: RICHMOND HEIGHTS FIRE DEPT  
Account #: 20190781  
Address: 457 RICHMOND RD  
RICHMOND HEIGHTS  
Ohio 44143-1429

#### Bill To Account

Name: RICHMOND HEIGHTS FIRE DEPT  
Account #: 20190781  
Address: 457 RICHMOND RD  
RICHMOND HEIGHTS  
Ohio 44143-1429

#### ProCare Products:

#	Product	Description	Months	Qty	Discount %	Sell Price	Total
1.0	LIFEPAK-FLD-PROCARE	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	48	2	15.0%	\$7,493.60	\$14,987.20

ProCare Annual Payment: \$3,746.80

#### Price Totals:

Grand Total: \$14,987.20

\_\_\_\_\_  
Authorized Customer Signer (Printed)      Date

\_\_\_\_\_  
Stryker Authorized Signature (Printed)      Date



4 YEAR PREVENT

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Attn:

Rep: Jason Roberts  
Email:  
Phone Number:  
  
Service Rep: .....  
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GPO: EMS  
Quote Date: 10/07/2024  
Expiration Date: 11/06/2024  
Contract Start: 10/01/2024  
Contract End: 09/30/2028

\_\_\_\_\_  
Authorized Customer Signature                      Date

\_\_\_\_\_  
Stryker Authorized Signature                      Date

\_\_\_\_\_  
Purchase Order Number

**Service Terms and Conditions:**  
The Terms and Conditions of this quote and any subsequent purchase order of the Customer are governed by the Terms and Conditions located at <https://techweb.stryker.com> The terms and conditions referenced in the immediately preceding sentence do not apply where Customer and Stryker are parties to a Master Service Agreement.

## Payment Schedule

**Starting Balance:**

**\$14,987.20**

Date	Payment	Balance
10/01/2024	\$3,746.80	\$11,240.40
10/01/2025	\$3,746.80	\$7,493.60
10/01/2026	\$3,746.80	\$3,746.80
10/01/2027	\$3,746.80	\$ -

## Equipment Service Plan

Line Item #	Model	Serial #
1.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	43918641
1.0	PROCARE-SVC-LIFEPAK-FIELD-REPAIR	43922088

Purchase Order Form

stryker

Account Manager \_\_\_\_\_  
Cell Phone \_\_\_\_\_

Purchase Order Date \_\_\_\_\_  
Expected Delivery Date \_\_\_\_\_  
Stryker Quote Number \_\_\_\_\_

Check box if Billing same as Shipping ☐

BILL TO		CUSTOMER #
Billing Account Num		
Company Name		
Contact or Department		
Street Address		
Add'l Address Line		
City, ST ZIP		
Phone		

SHIP TO		CUSTOMER #
Shipping Account Num		
Company Name		
Contact or Department		
Street Address		
Add'l Address Line		
City, ST ZIP		
Phone		

Authorized Customer Initials \_\_\_\_\_

Authorized Customer Initials \_\_\_\_\_

DESCRIPTION	QTY	TOTAL
REFERENCE QUOTE <input type="text"/>	<input type="text"/>	<input type="text"/>

Accounts Payable Contact Information

Name \_\_\_\_\_  
Email \_\_\_\_\_  
Phone \_\_\_\_\_

Stryker Terms and Conditions  
[www.stryker.com/sinc](http://www.stryker.com/sinc)

Authorized Customer Signature

Printed Name \_\_\_\_\_  
Title \_\_\_\_\_  
Signature \_\_\_\_\_  
Date \_\_\_\_\_

Attachment Stryker Quote Number

\*Sales or use taxes on domestic (USA) deliveries will be invoiced in addition to the price of the goods and services on the Stryker Quote.

## LIFEPAK® 15 service

Stryker has been notified by our global parts providers that some components used on certain LIFEPAK 15 monitor/defibrillator models (Part Numbers beginning with V15-2) are no longer available in the market. Service on the LIFEPAK 15 with Part Number beginning with v15-5 or v15-7 is unaffected.

Stryker will continue to offer service support for this subset of the LIFEPAK 15 as follows:

- All service parts with available inventory can be purchased by our end users
- Transactional service (time and material) is available for non-contract customers
  - If a component has failed on your device, your local Sales Representative should be contacted for support
- Contractual service
  - Stryker will continue to offer contractual service on a yearly basis only
  - Preventive maintenance will continue to be done on devices less than eight (8) years old. After this point, we will cease to conduct preventative maintenance and shift to device inspections
  - If a component fails on your device, please contact your local Sales Representative for support. A pro-rated credit for any pre-paid service will be provided should a unit become non-serviceable due to part availability

It is important to note that the LIFEPAK 15 has an expected life of eight (8) years from the date of manufacture. If you are uncertain of the manufacture date of your products, please contact your local Sales Representative for a full fleet assessment.

We want to ensure the highest quality products and services for our customers. As such, it is important to know that Stryker is the only FDA-approved service provider for our products. We do not contract with third party service providers, nor will we be providing them with any additional parts for these repairs. As such, we cannot guarantee the safety and efficacy of any device that is repaired by a third-party service agency.